Sevenoaks District Council Brand Guide

Updated June 2023



www.sevenoaks.gov.uk

Welcome to our brand.

Our goal is simple and true;

"Make Sevenoaks District a great place for everyone"

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Section 1 / BRAND BRAND STORY

The Sevenoaks District is a great place to live and work. Our customers trust us and satisfaction levels are high. We've won numerous awards and we were the first council to be financially self-sufficient. We were also the first public sector employer to be awarded and to retain Investors in People 'Platinum' status.

We know this is a great place to work.

We're doing a great job and perhaps we should put our feet up and sit back. But that's not us. We're ambitious. We strive for better. We're not satisfied with the status quo, happy to maintain the mediocre and plod along doing things the way they've always been done.

Our aim is to provide excellent services, great value for money and to continually innovate so we can find even better ways of getting things done.

Unlike other councils, we make sure the wellbeing of the community runs through everything we do and we've made **five promises** to improve the things that are most important to our community: **the environment**, **economy**, **housing**, **safety** and **health**. Within our diverse organisation, there is one thing we all have in common – our customer focus. Without the people we serve, we wouldn't be here. It's our job to serve those individuals and businesses as best we can, because they help to make the District the great place it is today.

We want everyone who comes into contact with us to have the same, consistently great experience. To do that we need to ensure we're pulling together in the same direction. Our jobs and services may differ, but we all have the same vision to make the Sevenoaks District a great place to live and work for everyone.

That means empowering our staff to do the best job

they possibly can. Just as our community is made up of many individuals, so too is the Council.

It's the individual members of staff who make things happen and we want to do whatever we can to empower our teams to make decisions, solve problems, innovate and improve services.

With this in mind, we can each step up and fulfil our promises to serve those living and working in the Sevenoaks District.

Section 1 / BRAND VISION AND BRAND PROMISE

Whatever your role and whatever service you're in, we all have the same goal and the same commitment to our community. Our vision and brand promise help to unite us as we move in the same direction.

Our vision

This is our one big goal. It captures our overall direction; the one thing we're all ultimately aiming for. **Making the Sevenoaks District a great place to live and work for everyone.**

Our brand promise

This is our commitment to our customers and sets their expectations. **To serve people living and working in the Sevenoaks District by securing the very best services we possibly can and delivering on our Corporate Plan priorities to improve the District's environment, economy, housing, safety and health.**

Our vision explained

Making – By putting the verb at the start of the vision we're showing from the outset that the District Council means business; we're actively working to make the Sevenoaks District a great place.

A great place – The Council's services are varied and extensive with a whole range of outcomes, but our focus is on the bigger picture and making the whole community a great place.

To live and work – We need to recognise the variety of customers that Sevenoaks District Council has and show our vision is applicable for both residents and businesses.

For everyone – Inclusivity is a core value and we want to demonstrate that the Sevenoaks District is a welcoming place where everyone can thrive.

Our brand promise explained

To serve – With customer service as a key value, it's important that our commitment to our customers should be the very first thing in the brand promise.

Who live and work – This defines the broad range of customers that the Council seeks to serve. It's important that the customers should come first in the brand promise.

By securing – We want to give a sense that the Council is both protecting and building services for their people.

The best services we possibly

can – This shows that we want the best and we're ambitious, but we're also realistic about what we can achieve.

Section 1 / **BRAND** OUR VALUES

Everyone who comes into contact with us should have the same, great experience. This experience is in part informed by our three core values, which underpin absolutely everything we say and do.



Excellence

We want to deliver outstanding services to all our residents and customers. We're not slapdash about anything. Excellence comes when we give our staff the resources, skills, support and freedom through empowerment to deliver great services.

To deliver excellence we take time to listen to our customers and our colleagues properly.

Excellence means we're always courteous, friendly, polite and fair. We see things from others' point of view, because we know that's the way we'd like to be treated. We're open, transparent and accountable because our customers' trust cannot be taken for granted. In short, we think of our customers as anyone who is not us; they may be a resident, a business owner, a supplier or even a colleague.



Value for money

Our customers don't need bells and whistles, just great value for money. We're totally accountable for every penny we spend and aren't frivolous or impulsive in the way we work. We make fair, rational decisions on the services we supply and are prepared to explain them, so our customers know that we're on their side working for the good of their community.



Innovation

We're not a run-of-the-mill council happy with the status quo. We're ambitious. We always want to do things better. We're constantly looking to improve what we do to benefit everyone. With innovation at our core, we will rightly challenge and question change, but we're always prepared to do the right thing as our residents and customers' needs evolve.

Innovation is something everyone can get involved with and we seek and share knowledge openly.

Section 1 / **BRAND** TONE OF VOICE

At Sevenoaks District Council we're fair, reliable, helpful, supportive, friendly and polite. We can demonstrate that personality through the way we speak and write, which is where our tone of voice comes in.

We're straightforward

We don't beat about the bush and we don't waffle. We explain things as simply as possible using short sentences, avoiding all acronyms, jargon and marketing speak. We don't over-complicate things with lots of different ideas. We're clear about what we want to say and we stick to it.

However...

We're not blunt, uncaring, or patronising.

We're down-to-earth

We write as we speak in a natural, friendly way. We don't hide behind formalities and clichés. We're individuals talking to individuals. We use active language like, 'l', 'we' and 'you'. We admit when we're wrong, are honest when we don't have all the answers and do our best to find a solution.

However...

We're still professional and focused. We're not slangy or too chatty.

We're supportive

We use positive, affirming language. Where we see success, we'll take time to celebrate it. We don't dwell on problems or negatives, but rather offer solutions and answers. We empathise with our customers; 'we understand,' 'we listen' and 'we commit' to respond. We don't offer empty promises.

However...

We're not soft, fluffy or vague. We're still focused on the job in hand.

We're well-informed

We back things up with evidence and we're always ready to explain the decisions we make. Wherever possible, we'll use stories, statistics and facts to show the impact our services are making. We write confidently using strong positive language such as, 'we know', 'we can', 'we will' and avoid vague promises and negative statements.

However...

We don't blind people with science and we're not arrogant or boastful.

Section 1 / **BRAND** OUR BRAND WHEEL

Our corporate vision

The brand wheel is the driving force behind how we deliver services, communications and behaviour as well as acting as the 'golden thread' for common goals.

The brand wheel draws together our values and objectives at the same time as reflecting the diversity of our organisation.





Section 2 / LOGO PRIMARY LOGO

Our logo is the most visible and recognisable part of our identity.

Our logo consists of three elements; the oak tree graphic, the word 'Sevenoaks', and the title 'District Council'. These elements appear together in a fixed relationship at all times.

The combination of these elements must not be altered, distorted or redrawn in any way.

Logo colours

The colours that make up our logo are green and gold, this is our primary colour palette.



CMYK 100 0 55 5
RGB 20 145 135
HXE #009385
RAL 5018

CMYK 0 38 94 0
RGB 246 170 45
HXE #F6AA2D
RAL 1003

Section 2 / LOGO EXCLUSION ZONE AND SIZING

We use an exclusion zone to make sure there is enough free space surrounding the logo. This is defined by the height of the capital 'S' from our logo. Our logo should never have another element, diagram or text encroach into the area created by this zone.

The logo must never be used below its minimum width, this ensures the logo remains legible.





Minimum width for print is 30mm



Minimum width for the web is 100 pixels

Section 2 / LOGO SECONDARY LOGO

Usage

Where it is not possible to use our primary logo due to colour restrictions, we have developed a secondary option.

The secondary options must only be used in cases where full colour reproduction is not possible.





Digital logo

On occasions where we have to use the Council's logo online and space is limited, we will use the white logo reversed on a square background. This ensures that no part of the logo will be cropped.

The background colour can be green or black.



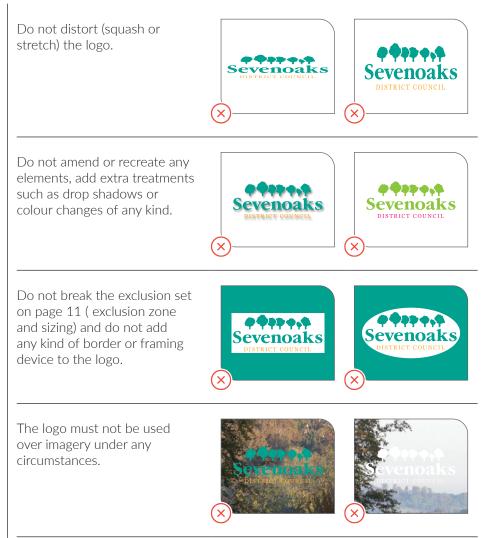
Section 2 / LOGO INCORRECT USAGE

In order to maintain our brand identity, no amendments to the Sevenoaks District Council logo can be made, whether it's in its entirety or any element used within the logo. This is non-negotiable, there are no exceptions under any circumstances.

The rules outlined on this page and throughout this document have been created in order to maintain the logo's legibility and integrity.

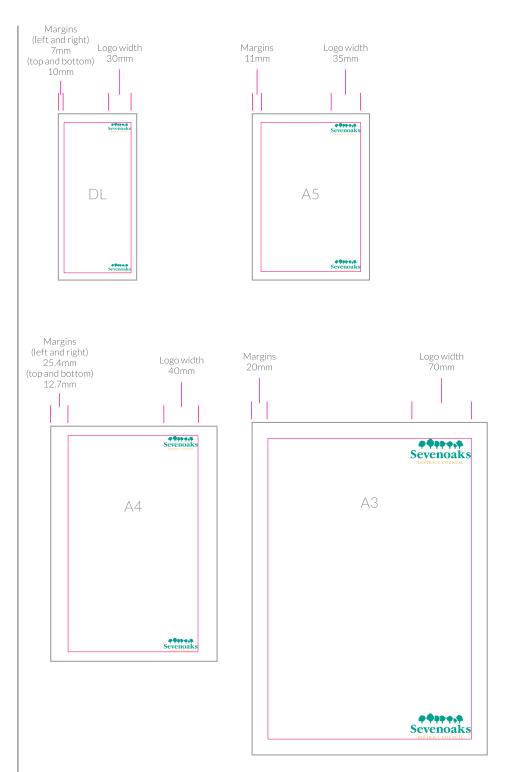
Below shows the correct usage of the logo. This shows to the exclusion zone and maintains the integrity of position, colour, and the graphic elements with no distortion or manipulation.





Section 2 / LOGO PLACEMENT OF OUR LOGO

On printed collateral, our logo should always be placed either at the top right or bottom right hand corner of a page to ensure consistency. If creating landscape layouts, the same rules for each size still apply.



Sevenoaks District Council works alongside many different partner organisations and, in order to show us working together, we need to include their logos on collateral. Depending on the number of partners, there are different ways to brand on a partnership project.

Lead organisation

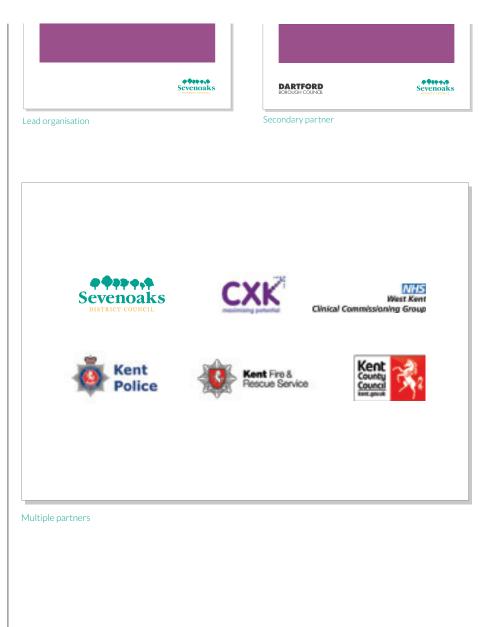
As the lead organisation (i.e. delivering the service), the logo should be placed right-aligned as with non-partner projects and up to three partner logos placed alongside. All partner logos should be given the same size and weighting, meeting (where possible) each individual organisation's brand guidelines.

Secondary partner

If we are a secondary partner organisation (i.e. not delivering the service), the Council logo should be used right-aligned and given equal size and weight to the main partners logo.

Multiple partners

With more than three partner logos, a page should be given inside the document for them all to appear together.



Section 2 / LOGO SERVICE LOGOS

We're often tempted to come up with a new logo to promote a specific service or a partnership.

However, new logos are more likely to confuse the people we serve and damage our reputation.

It takes years for a new logo to gain recognition with the public. If our residents and business do not recognise a logo, they will not know who is providing the services behind it. This means we will not get the credit when we've done a good job.

Instead of creating a new logo, we should brand our services using this guide.

Only in very exceptional circumstances will we produce new logos and only with the backing of our Strategic Management Team.



Section 3 / **TYPOGRAPHY**

In order to make our internal and external communications consistent and instantly recognisable we will only use the Lato typeface

Lato (for print and web)

The Lato family has a large number of weights to chose from which makes it a very versatile typeface and can therefore aid in the legibility of content and message conveyance. Lato Light ABCDEFGHIJKLMN OPQRSTUVWXYZ 123456789 !@£%&*#""?(){}[],.

Lato Light Italic

ABCDEFGHIJKLMN OPQRSTUVWXYZ 123456789 !@£%&*#""?(){}[],.

Lato Regular

ABCDEFGHIJKLMN OPQRSTUVWXYZ 123456789 !@£%&*#""?(){}[],.

Lato Italic

ABCDEFGHIJKLMN OPQRSTUVWXYZ 123456789 !@£%&*#""?(){}[],. Lato Bold

ABCDEFGHIJKLMN OPQRSTUVWXYZ 123456789 !@£%&*#""?(){}[],.

Lato Bold Italic

ABCDEFGHIJKLMN OPQRSTUVWXYZ 123456789 !@£%&*#""?(){}[],.

Lato Black

ABCDEFGHIJKLMN OPQRSTUVWXYZ 123456789 !@£%&*#""?(){}[],.

Lato Black Italic

ABCDEFGHIJKLMN OPQRSTUVWXYZ 123456789 !@£%&*#""?(){}[],.

Section 3 / TYPOGRAPHY TYPEFACE - LATO

An example of the type of document that this typeface can be used for:

ce	Sevenoaks District couveil
	Tel No: 01732 227000 Email: recycling@sevenoaks.gov.uk My Ref: Permits sent by post Your Ref: Garden Waste Permit Date: As postmark
	Dear Garden Waste Collection Service Permit Holder.
	Thank you for renewing your Garden Waste Collection Service permit(s). We appreciate your custom, and applaud you for doing your bit to promote a better environment in the Sevenoaks District. The scheme now has over 13,000 participants, and last year we collected over 7,000 tonnes of garden waste from District households to be composted.
	Your new expiry date sticker is enclosed, and can be used right away as it will be honoured from this date forward. Please affix the new expiry sticker directly over the old expiry sticker on the front of your wheelie bin as soon as possible, as follows:
	1. Do not try to remove the old expiry date sticker as it is likely to tear
	2. Clean and dry the surface of the existing expiry sticker
	Remove the protective paper from the back of your new expiry sticker and place it directly over the old sticker. Make sure that the new sticker is firmly affixed.
	Your permit (the large sticker on the front of your bin) is colour-coded to match your collection week: green for week 1 and blue for week 2. A new calendar for the year is overleaf. If you forget your week or collection day, go online and visit www.sevenoaks.gov.uk/collectiondays and select your road name.
	Please place your wheelie bin at kerbside by 6.30am on your collection day, with the permit facing the road so that it can be easily seen. Note that the garden waste collection crews do not always collect at the same time each fortnight, so kindly have your bin out by 6.30am.
	If you occasionally have more garden waste than will fit into your bin, our Garden Waste Collection Sacks are available all year round. Sold in bundles of 25, they are equal to about 7 bins worth of garden waste, and are collected at the same time as your garden waste bin is emptied. Call us for the location of a garden waste sacks outlet near you.
	Should you require further information about how and when to use the service, please refer to the garden waste calendar on the other side of this letter , call us on 01732 227000, or visit our garden waste page at www.sevenoaks.gov.uk/gardenwaste. Thank you.
	Garden Waste Collection Team
	Chief Executive Dr. Pav Ramewal Sevenoaks Direct Services t 01732 227000 Dunbrik Depot f 01959 563011 2 Main Road e direct.services@evenoaks.gov.uk
	Sundridge DX30006 Sevenoaks INVESTORS IN PLOPUL Kent TN14 6EP www.sevenoaks.gov.uk

Section 4 / COLOURS

Section 4 / COLOURS PRIMARY COLOURS

Our primary colours are green and gold. These represent Sevenoaks District Council and must appear on all communications. The only exception to this is when producing something that is in black and white. Tints of each colour can be used but only in increments of 20% values from 100 through to 20.

SEVENOAKS GREEN	SEVENOAKS GOLD
C:100 M:0 Y55 K:5 R:20 G:145 B:135 Hex: 009385 RAL: 6038	C:0 M:38 Y94 K:0 R:246 G:170 B:45 Hex: F6AA2D RAL: 1028
80% TINT	80% TINT
60% TINT	60% TINT
40% TINT	40% TINT
20% TINT	

The secondary colours can only be used when it's not possible to use our primary colours.

A particular colour should not come to represent a single department or service, but should be used to best fit the style, tone and audience it is communicating with.

Tints of each colour can be used but only in increments of 20% values from 100 through to 20.

SEVENOAKS RED	SEVENOAKS ORANGE	SEVENOAKS PURPLE	SEVENOAKS BLUE	SEVENOAKS GREEN
C:0 M:100 Y:72 K:0 R:228 G:1 B:56 Hex: E40138 RAL: 3028		C:66 M:92 Y:0 K:0 R:119 G:50 B:138 Hex: 77328A RAL: 4006	C:100 M:6 Y:2 K:10 R:0 G:142 B:204 Hex: 008ECC RAL: 5015	C:81 M:0 Y:90 K:0 R:0 G:165 B:75 Hex: 00A54B RAL: 6037
80% TINT	80% TINT	80% TINT	80% TINT	80% TINT
60% TINT	60% TINT	60% TINT	60% TINT	60% TINT
40% TINT		40% TINT	40% TINT	40% TINT

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Section 5 / IMAGERY

Section 5 / IMAGERY CHOOSING PHOTOGRAPHY

Photography plays a vital role in creating engaging collateral that communicates our messages.

We know the Sevenoaks District is a great place to live and work and our imagery should show this. Therefore photography should reflect this celebration of our community – residents, staff and the wider area.

Imagery should help convey our brand and tone of voice – showing us to be straightforward, supportive and down to earth.

The content of photography must be representative of our services and area, residents and cultural diversity. Most importantly images must be relevant to the subject matter.









Section 5 / IMAGERY WHAT NOT TO USE

Photography plays an important role in creating engaging collateral that communicates our messages.

Choose wisely when using stock imagery, trying to avoid clichés. Remember, it is always better to use real people in real situations.

Avoid using the following:

Handshakes – an overused business cliché.

Group of business people – a staged photograph, another business cliché.

Team members – we should always use photos of our own staff, rather than stock images.

Smiling teenagers – a staged photograph.

Council manual worker

 an appearance that is unprofessional and untrustworthy.

Group of smiling seniors – a staged photograph that does nottruly reflect our residents.

Professional person – an unrealistic staged photograph.



Section 6 / COLLATERAL EXAMPLES

Section 6 / COLLATERAL EXAMPLE BUSINESS CARDS

Artwork templates are available for all stationery and other printed items in this section.

Please contact the Print Studio on 01732 227419 for further information.

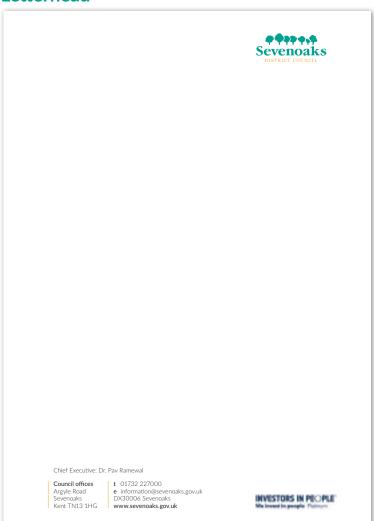
Business card front



Artwork templates are available for all stationery and other printed items in this section.

Please contact the Print Studio on 01732 227419 for further information.

Letterhead



Compliment slip



Sevenoaks District Council Brand Guidelines - updated June 2023

Section 6 / COLLATERAL EXAMPLE IDENTIFICATION BADGE



Section 6 / COLLATERAL EXAMPLE DL LEAFLET







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Ortog 17 A
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Phandia (1) August Theorem (a) Geodesite: Coulomb Header, Groot Carl Read, Coulomb (1998) (6) Phates (1) August Darr to fair Phanket The Groot, Carllesi Lan.

Every day in a Family Fam Day! Parents and press. The image Team will be as families and appendix costs and samily fragment and and provide the image to make with Jamp Jan and provide the image to make parents and appendix Joint the image to make

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Section 6 / COLLATERAL EXAMPLE LEAFLETS AND POSTERS

Examples of our A5 leaflets and A4 posters

Help shape your local services

Last chance to have your say



www.sevencuks.govuk

Sevenoaks

IF A THING IS HUMANLY POSSIBLE, CONSIDER IT WITHIN YOUR REACH

Marcus Aurelius

Our confidential coaching programme is better than ever to help guide you to glory with an all-new approach.

For more information and to book a session, contact HR or search inSite.

sevenoaks

Section 6 / COLLATERAL EXAMPLE PULL-UP BANNERS

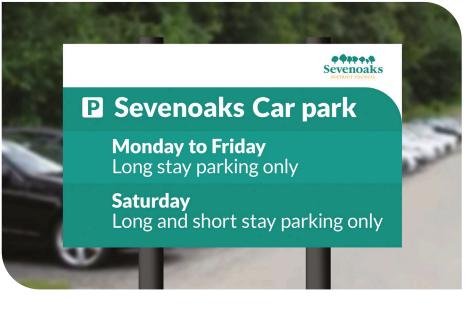


Section 6 / COLLATERAL EXAMPLE SIGNAGE - INTERNAL AND EXTERNAL

There are a variety of signs used throughout Sevenoaks District Council. The examples shown here are but a few of them.

When producing signage for external use, you must only use our primary colour palette and the Lato typeface.

Freestanding sign for external use



Wall mounted signs for internal use



Section 6 / COLLATERAL EXAMPLE VEHICLE LIVERY

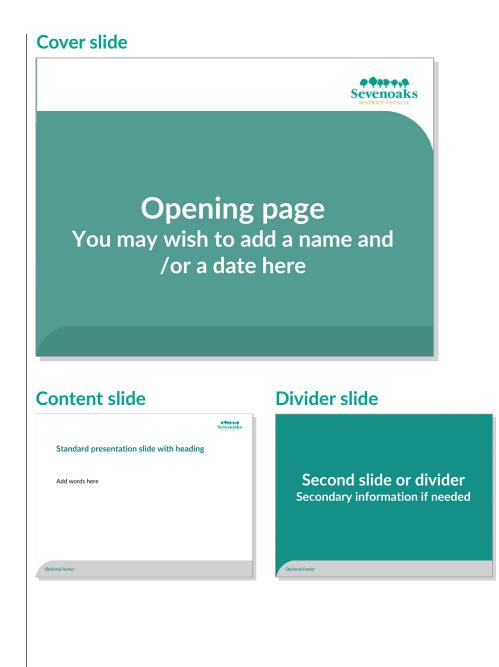




*Please note, the logo must be reversed in white when placed on a green background.

Section 6 / COLLATERAL EXAMPLE POWERPOINT

Examples of our PowerPoint slides.



Section 7 / COMMUNICATING WITH OUR CUSTOMERS

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Section 7 / COMMUNICATING WITH OUR CUSTOMERS GENERAL GUIDELINES

Accessibility

We're committed to making sure our communications are accessible to all.

We explain things clearly, simply and we avoid jargon. This is especially important for people with learning disabilities or mental impairments, such as dementia.

We can produce our publications available in large print for people with sight problems.

To help communicate with people whose first language is not English, we use a telephone interpretation service.

We promote large print and the interpretation services by including the words **"This publication is available in large print or can be explained in other languages by calling 01732 227000"** on all

publications.

This statement should be set in 14pt text or larger.

Emails

We make it easy for people to contact and do business with us so we include a standard email signature on all external emails and let people know when we're away from work.

Our signature includes...

- Our name
- Our title
- Our telephone number
- The Council address (Argyle Road or Dunbrik)
- Our email
- Our website address www.sevenoaks.gov.uk

When we're away from the office for a day or so, we will turn on our 'Out of office' replies. The message should say when we're back in the office and who to contact while we're away.

Signing off letters

We're committed to openness and accountability, so all Council letters must be signed by a named member of staff together with their job title. You can find our logo and other useful items in the 'Brand Resources' folder (SDC > Working Groups > Brand Resources).

The folder includes:

- Our logos
- Our standard PowerPoint template
- Our video meeting background
- An accessible Microsoft Word template

Do you have any questions?

Contact:

The Studio Sevenoaks District Council Argyle Road Sevenoaks Kent TN13 1HG 01732 227419